

GABRIEL DYLAN CUEVAS

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Business operations professional with an engineering core — 3+ years spanning enterprise automation (Accenture), AI-powered CRM optimization (Quipper), and hands-on data engineering. Builds tools that remove manual work: AI-assisted record creation, real-time dashboards, and Slack-connected AI assistants. Cum Laude Computer Science graduate.

EXPERIENCE

Quipper

Business Operation Officer

Makati, Philippines

Jan 2026 – Present

- Integrated AI into the CRM to automate record creation and verify user entries with fuzzy logic, serving ~120 users at a cost of \$2,000/year.
- Built webhook and CRM API integrations on Google Cloud that notify end users of erroneous requests in real time.
- Designed a management dashboard providing a full outlook of CRM data across any time frame, enabling faster operational decisions.

Accenture

Automation Engineer

Taguig, Philippines

Sep 2023 – Dec 2025

- Streamlined and converted 3,000+ process files and automation scripts from Microsoft 365 to Google Workspace.
- Integrated multiple data storage/management systems (SharePoint Lists, SQL databases, Microsoft Access) to ensure process continuity during the enterprise migration from Microsoft to Google services.
- **Project Management Analyst** (Feb–Apr 2024): Managed budget allocation and utilization for 75 FTEs across 4 projects (MDMI fund); streamlined budget governance so utilization reports reached global stakeholders the same day budgets were released.
- **Data Engineer** (Sep 2023–Feb 2024): Mined Oracle and SAP data via Celonis to surface client process pain points; presented solutions and platform capabilities directly to clients.

International Telecommunication Union (ITU)

Data Science Intern

Geneva, Switzerland

May 2023 – Jul 2023

- Analyzed mobile phone data to determine internet penetration across countries using statistical identifiers.
- Deployed Hadoop databases and Spark clusters on Kubernetes in a production big-data environment.

PROJECTS

AI Sales Assistant — Slack-connected chatbot that answers sales-team queries against company CRM data; built with DeepSeek and Bolt, deployed on Hetzner cloud. Successor to an earlier internal "AskQ" bot.

Revenue Operations Dashboard — React dashboard tracking revenue, pipeline, and sales KPIs for a ~200-person sales team, giving real-time visibility into performance; powered by a Google Apps Script → Google Sheets data pipeline.

EDUCATION

De La Salle Lipa

Bachelor of Science in Computer Science — Cum Laude, Best Thesis Awardee

Batangas, Philippines

Aug 2019 – Aug 2023

- Concentration: Machine Learning, Data Science, Edge Computing.

LEADERSHIP

- **Computer Science Program Coordinator**, De La Salle Lipa Student Government (Aug 2021–Aug 2022) — led student–faculty communications, technical events, and seminars.
- **1st Place**, C++ programming competition, iSITE 2nd Conference (regional, 2021); coach/coordinator, iSITE 3rd Conference (2023).

SKILLS

Automation & Data: Python, SQL, Google Apps Script, VBA, Power Automate, Celonis, Hadoop/Spark, Docker & Kubernetes

AI & Cloud: LLM tooling (DeepSeek, prompt engineering), Google Cloud, CRM APIs & webhooks

Other: Excel, C++, React dashboarding, Microsoft 365 suite

Languages: Filipino/Tagalog (native), English (professional working proficiency)